

LSLC X- MAS SNAPSHOT 2009

- ✚ Lynda has been in the office 3 days a week but business has continued to thrive under the careful and most capable watch of Hilda. Thank you to you all for your patience and understanding while Lynda tried to balance work and motherhood.
- ✚ Elijah turned 1 in October and is now walking, saying words and recently got his first pair of shoes! He loves to sing and dance which pleases his mumma very much – she might have her very own little Hugh Jackman!
- ✚ As part of a Victorian State Government initiative through Box Hill Business Enterprise Centre at Box Hill TAFE, Lynda was appointed to a specialist panel of legal advisors and has provided legal advice pro bono to new small business owners once a month during 2009.
- ✚ Lynda was reappointed to the Victorian Small Business Minister, Joe Helper's Small Business Advisory Council for 2010.
- ✚ Lynda was invited to revive her blog on Export Matters on www.smartcompany.com.au after being absent from the worldwide web for much of 2009.
- ✚ LSLC's client base continued to grow. This year we have welcomed a number of new businesses to the stable again most being local businesses with global aspirations, including Little Chipipi makers of "Moveables" wall stickers and Aprelo, a wellbeing consultancy. Our reputation as a preferred supplier of legal services to SME's continues to grow, but with the global financial crisis, what we have been most impressed and touched by, is the loyalty of our existing clients who just keep coming back to us.
- ✚ LSLC has also spread its wings this year beyond all things business, with Hilda helping us to grow the Conveyancing department. If you are buying or selling residential or commercial properties give us a call for the same great service you have received in your business matters. We have also extended our Wills department to formally include Probate and the Administration of Estates. We will happily accept referrals in these areas.
- ✚ Finally, we continue the tradition of naming our TOP 10 clients for the year. As usual, these clients have shown continued loyalty to LSLC or are new clients who have entered into substantial business packages with LSLC and deserved to be spoilt. A Starry Starry Night hamper will be going out to these clients before Xmas.

LSLC X-Mas 2009 "Top 10" (in no particular order) are:

1. **Shine Group** – This brand driven company, specializing in developing in house brands for department stores such as Myer and promotional merchandise for major publications, houses brands including SunnyLIFE, Jethro & Jackson & Coconut Grove. LSLC has provided legal assistance to Shine Group since 2004 and continues to review contracts and advise on intellectual property issues.
2. **Pole Divas** – a pole dancing school franchise franchising nationally. Pole Divas opened two new schools in 2009 in Richmond and Moonee Ponds.
3. **Silly Yak Foods** – gluten free food manufacturer and wholesaler. LSLC recently drew up a shareholder agreement to support Silly Yak's new structure.
4. **APRELO** - a wellbeing consultancy whose motto is Appreciation, Love and Respect and whose core business streams include wellbeing coaching, fitness training (including personal training, yoga and pilates), nutrition services, wellbeing apparel and accessories, relaxation services, education, media and events and charitable works. Aprelo also offers business advisory services in the above streams. LSLC has assisted Aprelo with its business establishment and a suite of business agreements/services including confidentiality, consultancy, terms of trade and trade marking.
5. **Little Chipipi** – a company specialising in children's products. Its core product is "Moveables" wall stickers. LSLC has assisted Little Chipipi with its international trade marking needs.
6. **ADPR** – drain and pipe repair and relining company who just completed a major project on the Hume Highway redevelopment. Another loyal client of LSLC since our inception in 2004, LSLC has drawn up a number of employment contracts for ADPR this year in support of its growth.
7. **D&C Design** – an industrial design company which houses the Inspired Living Maternity Pillow, Door Dress Ups and Play Couch brands. LSLC has advised D&C Design on international licencing and trade marking. We have been advising both Mardi and Andy for years and still haven't met Andy, which goes to prove that you don't have to be in your client's faces to provide excellent service!
8. **VGB Group** – Financial Advisors and strong supporters of LSLC, referring many clients to us for advice on estate planning. LSLC has also assisted VGB with purchasing a commercial property this year.
9. **Hodges Family** – loyal clients of LSLC, who have entrusted a number of conveyancing matters to us this year and referred a number of new clients to us.
10. **McKeegan Family** – again very loyal clients of LSLC, who have entrusted a number of conveyancing matters to us this year.

Thank you to all our clients for entrusting LSLC with the care of all your legal matters. We love being of service to you. Thank you also to our other supporters & friends. We look forward to continuing long term relationships with you all. Have a lovely festive season. See you in 2010.